

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

 Royal Sundaram General Insurance Co. Ltd
 (Formerly known as Royal Sundaram Alliance Insurance Company Ltd)

30-Jun-17

Particulars	QUARTER ENDED 30TH JUNE 2017														Total	
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account									Total		
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Others			Miscellaneous Total
Commission paid																
Direct	48,140	19,191	12	19,203	1,95,292	716	1,96,008	1,798	1,136	9,884	14,488	64,228	785	2,88,327	3,55,670	
Add: Re-insurance Accepted	7,686	-	-	-	-	-	-	-	-	418	-	-	-	418	8,104	
Less: Commission on Re-insurance Ceded	(66,603)	(13,916)	(224)	(14,140)	(1,33,840)	-	(1,33,840)	(161)	(2,418)	(49,205)	(7,949)	(70,488)	(3,047)	(2,67,108)	(3,47,851)	
Net Commission	(10,777)	5,275	(212)	5,063	61,452	716	62,168	1,637	(1,282)	(38,903)	6,539	(6,260)	(2,262)	21,637	15,923	

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Commission paid															
Direct	39,911	17,258	-	17,258	1,52,760	1,252	1,54,012	1,222	1,535	7,627	12,350	64,624	1,253	2,42,623	2,99,792
Add: Re-insurance Accepted	8,574	-	-	-	-	-	-	-	-	734	-	-	-	734	9,308
Less: Commission on Re-insurance Ceded	(57,755)	(10,897)	(249)	(11,146)	(23,862)	-	(23,862)	(131)	(1,192)	(35,560)	(2,171)	(26,705)	(2,632)	(92,253)	(1,61,154)
Net Commission	(9,271)	6,361	(249)	6,112	1,28,898	1,252	1,30,150	1,091	343	(27,199)	10,179	37,919	(1,379)	1,51,104	1,47,946

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	For Q1 2017-18	For Q1 2016-17
Agents	71,124	40,738
Brokers	2,23,111	1,96,663
Corporate Agency	61,435	62,391
Referral	-	-
Others (pl. specify)	-	-
TOTAL (B)	3,55,670	2,99,792

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Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.